

Consulting & Innovation

for Transport, Infrastructure and Logistics

Manage challenges from globalisation and digital transformation, promote innovation

#HTCconsulting #HTCinnovation #HTCdigital



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#aboutHTC

Globalisation and digital transformation are increasing the pressure on established players to strengthen their innovative power and to validate their processes. HTC contributes to manage changes and lay the foundation for tomorrow.

Broad experience in consultancy combined with practical know how are the basis for our independent, performance-driven, and competent consulting approach.

Our portfolio includes classical strategy and management consulting for private businesses as well as professional guidance for the public sector, political bodies, and associations especially with regard to transport, infrastructure and logistics issues.

With our efficient strategy regarding project implementation, we support our clients to meet the increasing economic and ecological requirements while realising sustainable solutions. The combination of high standards, independence and maximum flexibility paired with methodical competence and profound knowledge of the transport sector makes us a strong partner for our national and international clients.

With innovative solutions, we strive for forward-looking ideas for politics, businesses, and communities e.g. in public participation procedures.

Consulting & Innovation
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HTC Hanseatic Transport Consultancy, established in October 2008.

The founding members Prof. Dr. Jan Ninnemann and Dr. Thomas Rössler are connected through many years of joint business consulting. Both hold doctoral degrees in B. A.



Hanseatic Transport Consultancy
Dr. Ninnemann & Dr. Rössler GbR

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#teamHTC

Consulting & Innovation
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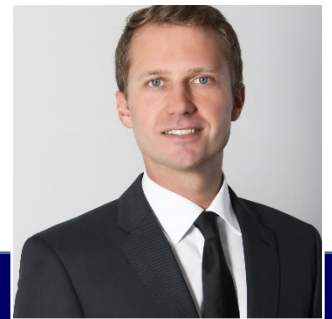
"Globalisation, digitalisation and technology are changing the world of logistics - we are catching up. Values such as reliability, integrity and confidentiality are the key to our success. Our trustworthy cooperation with our customers is our number one priority."



@Dr. Thomas Rössler



@Prof. Dr. Jan Ninnemann



@Torsten Tesch, MBA

Branchenfokus



Railway
transportation
and infrastructure



Maritime sector and
port industry



Logistics 4.0 and
digitalisation

Inland waterway
transportation



CEP-Logistics and
„last mile“



Politics and
public sector



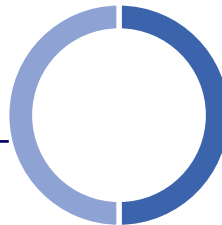
#scopeHTC

Consulting & Innovation
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Management consulting for enterprises

- ▶ Digital transformation
- ▶ New business models
- ▶ Market and potential analyses
- ▶ Feasibility Studies and Business Plans
- ▶ SWOT and Competition Analyses
- ▶ Strategy Development
- ▶ Privatisation and restructuring
- ▶ Portfolio management
- ▶ Sustainability
- ▶ Subsidy Advisory



Expert advisory for the public sector

- ▶ Regional Economic Analyses
- ▶ Competition and Industry Policy
- ▶ Market Regulation
- ▶ Cost Benefit Analyses
- ▶ Transportation Policy
- ▶ Public Participation
- ▶ Cluster development
- ▶ Digital administration
- ▶ Smart cities
- ▶ Start-Ups and industrial location

Consulting sectors

Railway transportation and -infra

- ▶ Railway undertakings
- ▶ Infrastructure / terminal operators
- ▶ Intermodal operators

Maritime sector and port industry

- ▶ Port authorities / managers
- ▶ Port / terminal operators
- ▶ Shipping lines

Public sector

- ▶ Federal and local authorities
- ▶ Sector and industry associations
- ▶ Political bodies

Inland waterway transportation

- ▶ Inland ports and shipping
- ▶ Waterway administration

CEP-Logistics and „last mile“

- ▶ (CEP-)Logistics providers
- ▶ Retailers, E-commerce

Logistics 4.0 and digitalisation

- ▶ Start-Ups
- ▶ Private equity / VC providers

#networkHTC

Consulting & Innovation
for Transport, Infrastructure and Logistics

HTC is up to date. Apart from our extensive experience in various projects, we maintain excellent partnerships to other organisations within the transport sector, such as associations and political bodies on regional and federal level.

On behalf of our customers, our team members have been contributing frequently to transport policy related discussions over the last years.



Dr. Thomas Rössler, CEO HTC

[Our network,
your contentedness]



“With regard to team composition, we follow a lean and effective approach, which means that we keep the number of permanent employees to a minimum. If needed we can call on external consultants for specific requests as we are part of a wide and international network of consultants with different expertise.”



#expertiseHTC

Consulting & Innovation
for Transport, Infrastructure and Logistics



“Our consultants can refer to a broad variety of national and international projects. Topics as digital transformation, innovative technologies und urban challenges are gaining more and more importance for our customers.”

Prof. Dr. Jan Ninnemann, CEO HTC

#HTCdigital

What are digital trends like IoT, autonomous driving, 3D printing for the future of transport and logistics?



#HTClastmile

What are the requirements of urbanisation an E-commerce for city logistics?



#HTCinnovation

Which innovative technologies are relevant for ports, logistics and shipping of tommorow?



#HTCconsulting is for me...



“...a competent partner to implement new port technologies.”



Christian Becker, Senior Sales Manager Becker Marine Systems

“...ahead in developing innovative logistics solutions for the last mile.”



Rainer Kiehl, Projektmanager UPS Deutschland

„...a professional adviser for the digitalisation of railway transport.“



Michael Breuer, Geschäftsführer RailWatch

#expertiseHTC

Consulting & Innovation
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Perspectives of North Germany as a location for 3D printing in the maritime industry

Disruptive changes in production and logistics necessitate the need to strengthen the use of additive manufacturing in the key industries in the north. HTC, on behalf of the Maritime Cluster North Germany, identifies fields of action and possible applications for 3D printing in the maritime environment. #HTCdigital



Last-Mile-Logistics Hamburg – Urban Freight Distribution

Increasing traffic volumes and over-arching city deliveries mean that the CEP logistics companies are faced with the task of developing innovative solutions for the last mile. HTC is evaluating the UPS model project for the use of innovative vehicles in Hamburg's city center on behalf of the Hamburg transport authority (BWVI), and is developing approaches for tomorrow's CEP logistics. #HTClastmile

Optimisation of port railway networks by using intelligent infrastructure

The use of rail infrastructure in the seaports can be decisively optimised by the implementation of an innovative system for recording technical conditions on rail vehicles. HTC supports the start-up company Railwatch in the acquisition of funding. #HTCinnovation



#expertiseHTC

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Digitalisation of IWT on Elbe river – Elbe 4.0

In the context of the desired preservation of the navigability of the middle and upper Elbe, measures have been discussed for a long time to optimise the economic viability of shipments by inland waterway. HTC is analysing and evaluating the use of modern IT technologies for the strengthening of inland navigation on behalf of the state of Saxony-Anhalt. #HTCdigital

Trends in city logistics

Increasing market requirements, stricter environmental regulations and digital trends such as autonomous driving are a major challenge for commercial vehicle manufacturers. HTC is investigating KEP markets and digital business models in European metropolises on behalf of Daimler AG. #HTClastmile



LNG PowerPac as innovative power supply

The proximity of many seaports to the city has long been the subject of discussion on the introduction of an alternative energy supply. HTC accompanies Becker Marine Systems in the pilot and market launch of the LNG PowerPac as an innovative and clean power supply of container ships with LNG during the port stay. #HTCinnovation



Railway Transportation and Infrastructure

Gateway Basel Nord: Terminal automation	2018
Evaluation of automation requirements for terminal operations and IT in the context of the TOS procurement process	
Port railway network and intermodal terminal in Khalifa Port, Abu Dhabi	2018
Assessment of railway network elements on behalf of Etihad Rail DB	
Infrastructural and operational preconditions for the use of the „Silk Road“ to the west of Kaliningrad	2018
Mapping of requirements from the perspective of a German logistics node	
Allocation of capacities in service facilities	2018
Analysis of the economic feasibility of market alternatives for railway sidings	
Economic impact analysis of Rastatt infrastructure interruption	2018
Impact assessment for the rail-based supply chain along the Rhine-Alpine Corridor 2017	
Screening of the price development within the European hinterland transport sector	2018
Configuration and Operation of an IT tool for price screenings on selected hinterland corridors	
Evaluation of the demand elasticity of railway undertakings	2017
Impact of changing pricing principles on the network access conditions of the main German infrastructure manager	
Expert Monitoring of a Merger and Acquisition Transaction (Asset deal)	2017
Strategy consulting services for the current owners; Preparation of an briefing document for potential investors	
Gateway Basel Nord: Procurement of Terminal Operating System	2017
Technical support of the IT tender	
Preliminary study intermodal terminal 740 m	2017
Development and evaluation of measures to handle intermodal trains with a length of 740 m in the Port of Rostock	
Strategic advisory for an international railway company	2016
Process management and support with strategic analysis	
Acquisition of rail infrastructure	2016

Determining options for purchasing prices based on a business case as well as evaluating regional economic and transport market related aspects with regard to continuing or closedown of a regional infrastructure network.	
Analysis of planning approval documents with reference to the transport market	
Development of transport markets between Scandinavia (especially Denmark) and Germany and potential commercial impacts on the planned Fehmarn Belt Fixed Link	2016
Importance of Fehmarn Belt Fixed Link for Rail Freight Services on the Scandinavia – Germany corridor	2016
Assessment of Fehmarn Belt Fixed Link infrastructure development in the context of a potential upgrade of the Jütland corridor	
Growing rail based hinterland transports and challenges for German seaports	2015
Analysis of infrastructural needs and local impact in the Districts of Harburg and Uelzen	
Port Development Plan Lübeck 2030	2015
Assessment of growth potential for rail cargo in the Baltic Port of Lübeck	
Relocation of the Bäderbahn infrastructure in Ostholstein	2015
Analysis of legal and railway transport related consequences of a possible west relocation of the Bäderbahn route (existing line)	
Public participation “Dialogforum Schiene Nord“	2015
External advisory to districts, municipalities, and citizens’ initiatives in the assessment process of the “classical Y-line” and potential alternatives	
Multi-client benchmarking for railway companies	2014
Development and implementation of a benchmarking tool to strengthen the operational and strategic performance of railway companies	
Feasibility study on location alternatives for an intermodal terminal in East Westphalia	2014
Evaluation of requirements for an efficient state of the art terminal design and assessment of locations	
Traction vehicle operations in Italy	2014
Risk analysis of single driver operations and recommendation on further proceeding	
Requirements for maintaining the „Bäderbahn“ infrastructure	2014
Analysis of the relevance of rail infrastructure on the Lübeck-Neustadt line considering regional economic , financial, legal, and rail operations aspects	
Traffic forecasts comparison	2013
Study on planning premises in the context of current market and demand trends	

Market study for the rail freight corridor 8	2013
Transport market analysis for the European freight corridor Belgium/Netherlands – Germany– Poland/Czech Republic – Lithuania	
Market study for the rail freight corridor 3	2013
Transport market analysis for the European freight corridor Norway/Sweden – Germany – Austria – Italy	
Invoicing of infrastructure fees of a leading European infrastructure provider	2012
Evaluation of accounting standards with regard to energy consumption of railway companies	
Traffic forecast evaluation	2012
Validation of forecast data for the German transport market under special consideration of premises and market demand	
Development of a management information system	2012
Conception and implementation of an early indicator based management system for a European market leader in the railway industry	
Evaluation of terminal projects	2012
Expert's opinion on a terminal strategy paper for Switzerland	
Infrastructure development in Northern Germany	2012
Assessment of the infrastructure capacity in the railway node of Bremen	
Development of rail transportation and noise impacts in Hamburg	2011
Assessment of market developments in the rail business with focus Hamburg in context with real estate development	
Debt-ratio assessment for a railway company	2011
Analysis of the financial situation of an European railway undertaking on behalf of the State Ministry	
Optimization of circulation planning for a railway company	2011
Assessment of efficiency criteria for locomotive and railcar operations in national and international rail freight transportation	
High-speed railway in Europe	2011
Analysis of the perspectives for high-speed railway lines on the European north-south corridor	
Infrastructure bottlenecks between Scandinavia and Central Europe	2011
Assessment of bottlenecks and railway infrastructure development	

Establishment of (container) block trains in Pakistan	2011
Evaluation of market specific framework and creating a strategic concept for market entry	
Liberalization and intramodal competition in the European railway sector	2010
Study on the strategic-operational relevance of Railports from a market perspective	
Infrastructure development in Northern Germany	2010
Assessment of impacts from the infrastructure development in the hinterland of the fixed Fehmarnbelt link	
Competition in the rail freight sector	2010
Assessment of the competitive situation from the perspective of a private railway undertaking	
Hinterland access - Port of Hamburg	2010
Participation in hearing in Hamburg State Parliament	
Terminal development in Eastern Europe	2010
Evaluation of economic assumptions for the development of an intermodal terminal network in Poland	
Traffic concept for hinterland transportation	2009
Support of an international railway undertaking for the establishment of new network connections	
Terminal development in Switzerland	2009
Layout specification and business plan development for an intermodal terminal on behalf of an European railway undertaking	
Strategy development for a railway infrastructure provider	2009
Profitability analysis and evaluation of potential synergy effects in the forefront of an intended joint infrastructure management project	
Preparation of a share deal in the rail cargo sector	2009
Corporate assessment in preparation of a share deal for a private railway company	
Infrastructure development in Northern Germany	2009
Consequences of an important international infrastructure project (fixed Fehmarnbelt link) for macro-economic structures in Northern Germany	
Infrastructure marketing measures in the hinterland of German seaports	2009
Contributions to create a new corporate strategy for a private railway infrastructure company	

Transport concepts in maritime hinterland transportation for a railway company	2009
Support with the implementation of new transports with optimised value creation	
Establishment of a management information tool for a private railway company	2008
Development of a strategic tool for the corporate management	
Concepts for railbound hinterland transportation	2008
Supporting services for a German railway undertaking to reorganize their infrastructure establishments	
Market analysis for a private railway company	2008
Analysis of dedicated market segments including relevant market framework under consideration of the requirements of a private railway company	
Preparation of a M&A transaction in the rail passenger transport sector	2008
Corporate assessment of a regional railway company by order of an international transportation company	
Terminal development in Poland	2008
Market and competition analysis for an international intermodal operator	
Strategy concept for a railway infrastructure provider	2008
Position paper to develop a sustainable rail based hinterland network for German seaports	

Inland Waterway Transportation

Port Perspectives Birsfelden 2030+ Cluster analysis Industry, Production, Port Logistics, Schweizerhalle, Salina Raurica	2018
Digitalisation of Inland Waterway Transport Study in behalf of the German Institute for Innovative IWT on digital business models in inland shipping	2018
Development and deployment of autonomous sailing on inland waterways Potential analysis of innovative solutions for barge transport on CEMT class III waterways in the Berlin-Brandenburg region	2017
Port-Privatisation at German Mittelland-Kanal Technical support for the sale of port facilities to a private operator	2017
Elbe 4.0 – opportunities for digitalisation on the Elbe river transportation corridor Study on the potential use of modern information technology to increase the competitiveness of inland waterway transportation on the Elbe river	2017
Environmental benefits through potential modal shifting due to extension of the Elbe-Lübeck canal Validation of shifting effects based on calculations in the draft for German Federal Transport Infrastructure Plan 2030	2016
Opinion on Federal Transport Infrastructure Plan (FTIP) assessment of the project „W12 New lock in Lüneburg“ Assessment and annotation of the results of the cost-benefit-analysis	2016
Funding scheme for intermodal terminals in Germany Analysis of funding guidelines with regard to site specific aspects	2015
Infrastructural performance of the Elbe-Seiten Canal Validation of traffic volume expectations together with further assessment of capacity and economic feasibility aspects	2015
Economic impact analysis of inland waterway transportation on Elbe river Assessment of regional economic impacts in the context of river transport efficiency	2015
Load potential analysis Stichkanal Hildesheim Assessment of qualitative and quantitative load potentials to support the political decision for a channel extension	2015
Potential analysis for an inland port at the Mittelland canal Study on the handling potential at the Port of Lübbecke	2014

Port development for an inland port in the Upper Rhine area	2014
Development of strategic guidelines for the port development until 2030	
Strategy advisory for an inland port in the Upper Rhine area	2013
Implementation of the landlord model – legislative and economic framework as well as internal financial flows	
Evaluation of the results of the Interreg IVB NEW program „Connecting Citizen Ports 21“	2013
Development of a transferable toolbox for (inland) ports	
Infrastructure development for the Port of Lübeck	2012
Assessment of cargo potentials to justify the Elbe-Lübeck canal upgrade	
Strategy development for an inland port in the Upper Rhine area	2012
Process support in the transfer of the port to a “Landlord-Port”	
Investment incentives for an inland port in the Rhine Main area	2012
Development of a (political) submission for the preservation of Frankfurt Osthafen until 2050/60	
Cargo handling potential at the High Rhine	2012
Evaluation of the cargo handling potential for an inland port at the High Rhine as basis for the appliance of public funds (subcontract)	
Implementation of a container platform at the Upper Rhine	2012
Concept study for a collective and international management system in the segment of container	
Infrastructure development in the hinterland of the Port of Hamburg	2012
Study on the transport potentials after the upgrade of the Elbe-Seitenkanal	
RheinPorts - Network for seaports	2011
Concept, content and presentation of a symposium on Munich trade fair "transport logistic 2011"	
Strategic adjustment of an inland port cooperation	2010
Market study on the positioning and development of a port cooperation along the Mittelland canal	
Business plan for an inland port	2010
Cost effectiveness study for the justification of an investment case	
Acquisition of subsidies for an inland port	2010
Study on relevance and financial conditions for a port extension as basis for a fund application	

Location assessment for an inland port	2010
Analysis of alternative port locations in the context of urban development	
Strategic concept for a trimodal terminal in the Upper Rhine area	2009
Study on multimodal transport concepts in transalpine transportation	
Cooperation model for inland ports	2009
Perspectives of an inland port cooperation in the Rhine-Main area	
Strategy concept for an inland port in the Upper Rhine area	2008
Analysis of the market specific framework conditions and recommendation of follow-up actions	
Load potentials for inland navigation in hinterland transport	2008
Study on the perspectives for inland navigation in hinterland transportation for the Free and Hanseatic City of Hamburg	
Strategic advisory on behalf of the Port of Frankfurt/Main	2008
Study on loading potential and regional economic effects plus recommendations for action	

Maritime Sector and Port Industry

Export Management Platform 4.0 – Internet-based cloud with all export-related information	2018
Project within the framework of the subsidy program for Innovative Port Technologies (IHATEC)	
Market and demand analysis „Steinwerder-Süd“	2018
Analysis of market requirements and assessment of options for the area Mittlerer Freihafen on behalf of Hamburg Port Authority und der ReGe Hamburg Projekt-Realisierungsgesellschaft mbH	
Market Analysis for a Multi-Purpose-Terminal at the Port of Salaverry (Peru)	2018
Support during the concession process for an international Terminal Operator	
IT Mapping during Post-Merger Integration phase of two towage companies	2018
Analysis of existing systems and applications, development of a road map for further integration process	
Market analysis for berth planning in Kiel „Plüschowhafen“	2017
Analysis of load potential and competition on behalf of Kiel Economic Promotion	

Transaction support Bugsier-, Reederei- und Bergungs-Gesellschaft mbH & Co. KG and Fairplay Schleppdampfschiffs-Reederei (M&A) Research on market- and competition- data for businessplan creation	2017
3D printing for the maritime industry in Northern Germany Study on the perspectives for Northern Germany to become a leading location for additive manufacturing in the maritime sector	2017
Funding initiative Innovative Port Technologies (IHATEC) by the Federal Minister of Transport and Digital Infrastructure Preparation of funding application for a joint project in order to optimise railway infrastructure use within ports	2016
Port Development in Tunisia Support to the Tunisian Transport Ministry to optimize processes in the port of Radès	2016
LNG PowerPac as alternative onshore power supply Project-related study, logistics (operations) concept, profitability study	2016
Port Development Concept for the Baltic Port of Lübeck 2030 Preparation of the Port Development Plan	2016
Port Development Concept for the Seaport of Emden Definition of measures to ensure the current status and a sustainable long term development	2015
Port privatisation in the Islamic Republic of Iran Qualitative terms and quantitative assessment of a concession model	2015
Validation of the preliminary findings of the official German transport forecast 2030 (“Seeverkehrsprognose 2030”) Classification and evaluation of the “Basic parameters of the port handling forecast” for Bremen/Bremerhaven	2013
Maritime industry in Schleswig-Holstein Update of potential analysis for the maritime industry in Schleswig-Holstein on behalf of the Ministry of Economic Affairs, Employment, Transport and Technology (subcontract)	2013
Efficient hinterland connections for European seaports Preparation of a best practice guide for sustainable and integrated hinterland connectivity as part of the EU Project „Port Integration“	2012
Project management “Resolution of the Free Port status” in the Port of Hamburg Coordination and management of relevant process changes in customs clearance and railway transportation	2012

Hinterland strategy for a Southern European Seaport	2012
Concept to improve the accessibility of Mediterranean seaports with the European hinterland	
Evaluation of the economic benefits of the research promotion programme ISETEC II	2012
Analysis of the impacts of innovative technologies under consideration of the general objectives of the programme	
Intra-port logistics solutions for the Port of Hamburg	2010
Opportunities of 60' trucks for intra-port transportation of containers	
Modal shift in port logistics in Hamburg	2010
Concept for the shift of break-bulk transports from road to inland waterway and analysis of funding opportunities	
Position paper on infrastructure policy	2009
Railway network concept for Northern Germany with regard to a growing hinterland transport volume	

Smart City, Urban Mobility and Last-Mile Delivery

New metro rail station at Technologiepark/Am Radeland	2018
Feasibility study on behalf of Hamburg Invest	
Truck pre-storage area with quarter parking garage and additional third-party use in the industrial area Billbrook/Rothenburgsort	2018
Feasibility study on behalf of IBA hamburg GmbH, urban development company	
Use of AI to optimize e-commerce logistics	2018
Conception and execution of several workshops for Hermes Fulfillment with involvement of the Digital Hub Initiative	
Masterplan Green City Bremen	2018
Analysis of requirements by new propulsion technologies and alternative fuels	
Regional mobility development concept Ruhr area	2018
Analysis of urban deliveries and logistics within the metropolitan region	
Alternative propulsion technologies in container logistics	2018
Evaluation of operational requirements and fields of application for vehicles with alternative propulsion technology	

Transition of taxi market – Requirements for a modern regulatory framework	2018
Evaluation of future requirements for the regulatory framework in the context of new mobility solutions	
Trends in urban logistics	2016
Study on inner-city logistics concepts in selected European metropolitan areas on behalf of a German commercial vehicle manufacturer	
Last-Mile-Delivery in Hamburg – Urban Freight Logistics	2016
Evaluation of the UPS-Pilot Project in Hamburg and development of innovative solutions for last mile deliveries	
Infrastructure for the “industrial site of the future“ – Hamburg-Billbrook/Rothenburgsort	2015
Status quo analysis and action plan as basis for a strategic concept	
Strategy concept for the development of the taxi industry in Hamburg	2014
Analysis of challenges and future perspectives of the taxi market in Hamburg	

Miscellaneous

Market strategy for an international paper logistics company	2013
Market analysis and determination of strategic action plan	
Expert on behalf of the German Ministry of Economics and Technology	2012
Assessment of project applications for the funding initiative “Sustainable Logistics Networks”	
Public transport connectivity of the Berlin airport BBI	2010
Benchmark study with European focus	
Market entry strategy for an international oil company	2010
Multimodal supply chains in liquid bulk logistics	
Internationalisation strategy of a logistics provider	2008
Evaluation of location factors and market conditions in Eastern Europe	

Moderation/ Workshops

Design Thinking Workshop „Digitisation of Inland Waterway Transport“ Follow-Up Workshop Elbe 4.0 to identify requirements for a digital transition in inland waterway transport	2018
Design Thinking Workshop „Digitisation of a Freight Forwarder“ Workshop on digital requirements for a medium-sized logistics provider	2018
3D printing for the maritime industry in Northern Germany Workshop on perspectives for additive manufacturing on behalf of the Maritime Cluster Northern Germany	2016
solutions.hamburg 2016 Moderation of panel „smart business models“	2016
Working committee “Logistics” of the Chamber of Commerce and Industry of the Federal State of Schleswig-Holstein Workshop moderation regarding a potential study on the „Importance of the logistics sector for the Federal State of Schleswig-Holstein“	2015
DVWG Annual Conference 2015 „12th Baltic Transport Forum“ Moderation Block 2: „Infrastructure and Seaport Hinterland Transport“	2015
German Ministry of Economy and Energy Member of expert group „Freight Transport and Logistics“ to assess a new transport research programme	2014
Working committee “Smart Travel” of the Chamber of Commerce and Industry of the City of Lübeck Workshop moderation to identify “SmartTravel” offerings in the HanseBelt region	2014
Capacity Assessment of the Railway Node Bremen Conception and Moderation of information sessions to ensure the participation of those affected by noise emission due to increased traffic volume	2013
DVWG Infrastructure Forum “Efficient Infrastructure Solutions for Hinterland Transport“ Moderation and Academic Supervision of the conference	2013
Port Development in the Upper Rhine Area Moderation of a board of directors’ meeting regarding the framework to establish the “Landlord Principle”	2013
German Ministry of Foreign Affairs, Foreign Trade Fair Baltic Sea region Workshop moderation with the topic „Logistic Services – Opportunities and Challenges?”	2012
Port Development in the Upper Rhine Area	2012

Workshop moderation regarding the framework to establish the “Landlord Principle”	
Rhine Ports Basel-Mulhouse-Weil – A network for seaports	2011
Preparation, conception and moderation of a trade event at the “transport logistic” fair in Munich	
Ostholstein District, Analysis of consequences of a new rail hinterland connection of the Fehmarn Belt Link	2010
Preparation, conception and moderation of several workshops with affected residents	
Swiss Rhine Ports, Alternative sites for Westquai	2010
Preparation, conception and moderation of two workshops with port companies and residents	
Süderelbe AG, Cooperation of ports in the Lower Elbe region	2009
Moderation of a panel discussion regarding the development along the Lower Elbe river	
German Association of Public Inland Ports,	2008
Moderation of a panel discussion regarding the initiative “Inland waterway and logistics” at the Parliamentary Evening in Berlin	